McKinsey & Company

# **Board of the Future: Evolution, Challenges**





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# Today's Speaker



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Leader of North American Board Services practice

## **McKinsey Board Resources Available to Directors**

www.mckinsey.com/boards

#### **Board insights**



'Spotlight' on board diversity: McKinsey and Goldman Sachs move the needle October 2023



What is a board of directors? McKinsey Explainer July 2023



Geopolitical resilience: The new board imperative
By Z. Haider, J. Huntsman Jr., and C. Leech



June 2023

August 2023

An interview on building organizational resilience: A board-level priority in today's challenging times by F. Lund



Four essential questions for boards to ask about generative Al by F. Lund, D. Maor, N. Spielmann & A. Sukharevsky July 2023



Five ways to increase your board's long-term impact by C. Huber, G. Lewis, F. Lund & N. Spielmann
July 2022







Articles also available in three compendia 'The Board Perspective'

#### Other resources



# **Events and networking opportunities**

- Board Chair Roundtable in collaboration with CCI
- US Board Forums in major cities



#### **Individual support**

- McKinsey Talent Network
- 1:1 Board insights and coaching

# **Topics**



The evolving role of the board



Insights from McKinsey's board survey



Priority strategic agenda topics

# Boards are under increasing pressure



Increased stakeholder expectations



Higher business complexity



Personal reputation



More intense market forces

# The role and engagement of the Board has changed significantly the last 20+ years

## The Complacent Board

Period of the 'imperial CEO'; limited focus on effective boards; boards often seen as 'rubber-stamping'

## The Compliant Board

Corporate scandals lead to new corporate governance regulation; boards move from 'rubberstamping' to 'controllers', main focus on fiduciary duties

## The Independent Perspective Board

Market and corporate failures trigger tighter regulations; boards expected to have an 'independent perspective', including effective checks & balances and risk management

#### The Value-Enhancing Board

Technological shifts require external perspectives; boards rebalance focus from oversight and control to forward-looking, value enhancing activities

## The 'Catalyst Board'

Increasingly complex market environment and external pressure accelerates Board engagement & involvement; Boards increasingly expected to set the ambition level and 'catalyze change', in close collaboration with management









## Insights on Board Effectiveness



Average Boards 30

Days spent annually by "effective" Directors per board 63%

Directors seek relevant information beyond what management provides

**53**%

Believe their board chair runs meetings efficiently and effectively

30%

Say new directors receive sufficient induction training to be effective



Highly effective Boards

33

83%

**78%** 

49%

### Key elements for a value-enhancing, highly effective board

# BoD Platform





#### **BoD Activities**



6 Strategy



#### **BoD Performance Levers**



11 BoD material



2 BoD role



Investments and M&A



BoD team dynamics



BoD time allocation



Performance management



BoD decision making



4 BoD committees



9 Talent management



14 Policies



5 Situational context



10 Risk management



Continuous improvement

## Strategy remains #1 on the board's agenda

70%

Effective on setting a comprehensive framework for the overall strategy

60%

Adjust that strategy continuously, based on changing conditions

**53**%

Evaluate whether resources are allocated based on strategic priorities

36%

Act to reduce biases in boardroom decision making

Source: McKinsey Board Services McKinsey & Company

## Current "Hot" Topics in Boardroom discussions

**Not Exhaustive** 

Technology-driven change incl. Al and digital transformations

Geopolitics, politics and business implications

Supply chain and operations

Risk and opportunity management, resilience and future scenarios

Cybersecurity

Industry structure changes/M&A

Strategy, innovation and business model transformation

Future of work

Organization culture, purpose and talent management

CEO succession and performance management

Activist investors





# Discussion Questions

- ? How do you see the evolution of board service?
- ? Are you seeing the same divergence between effective and less effective Boards?
- What are your best practices in ensuring strategy is well developed and implemented?
- ? What are the hot topics on your boards?
- ? Are there topics that we discussed that are not on your board's agenda?

# **Deep Dive Pages Follow**



Gen Al



Geopolitical uncertainty



Supply chain resilience



Climate change – investment view

### GenAI is evolving at lightning speed, and so is CEO's focus

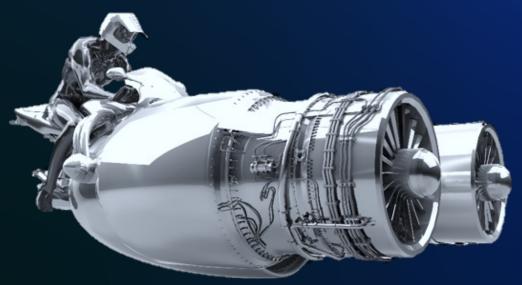
### From a few months ago...



What is GenAl? What it is not?



Is it hype or reality?



### ... to today (all about scaling!)



What are my company specific opportunities?



How do we organize and govern GenAl?



Which player(s) should we partner with?



How do we balance risk and value creation?



What are the talent and tech stack implications?



How do we get going, learn fast, and create value?

# About 75 percent of the value that Generative AI use cases could deliver falls across the "4 C's"



#### **Concision (virtual expert)**

- Summarize and extract insights from unstructured data sources
- Interpret text/transcripts (i.e., create embeddings)
- Enable querying and cite relevant sources

#### Co-pilot for claims adjudication



#### **Creative content**

Generate text/images/others, e.g., to:

- Write documents like contracts, RfPs
- Create communication (e.g., outbound marketing)
- Generate visuals to accelerate R&D processes

Draft marketing emails aligned to brand



#### **Coding & software**

Interpret and generate code (mainframe migration from legacy systems at scale, automated development of tests, documentation and linting)

Refactor code to accelerate mainframe migration



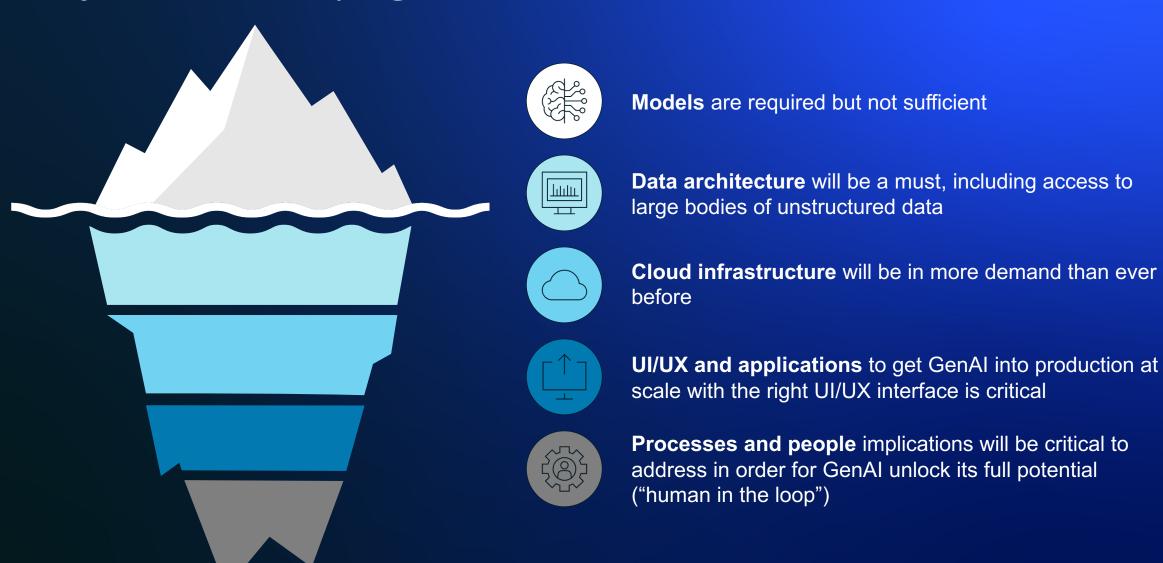
#### **Customer engagement**

Provide customer service through chat and expand client chatbot usage towards client outreach and data collection

Equip Call Center agents with knowledge



# Value from Generative AI requires much more than just the underlying foundation models



## Previous Earthquakes followed by New Eras

1944–1946 another seismic confluence of events

1971–1973 also reminds us of today

1989–1992 ushered in a new world order



Foundation of UN, IMF, World Bank

Currencies pegged to USD

Potsdam conference

Atomic age begins

End of World War II

Rebuilding Europe and the Marshall Plan

Japan surpasses German GDP

End of Gold Standard

Détente between USSR & US

US withdrawal from Vietnam

Oil crisis

Inflationary recession

Fall of the Berlin Wall

**Gulf War** 

Birth of WWW

Disintegration of USSR

Maastricht treaty

Deng Xiaoping's Southern Tour



Followed by a Post-War Boom

0

Followed by an Era of Contention



Followed by an Era of Markets

## The global order is fragmenting





We are now in the early years of a decisive decade for America and the world. The terms of geopolitical competition between the major powers will be set.

**US National Security Strategy (October 2022)** 



The Global *Zeitenwende* 

How to Avoid a New Cold War in a Multipolar Era



The world is facing a *Zeitenwende*: an epochal tectonic shift. New powers have emerged or re-emerged. In this new multipolar world, different countries and models of government are competing for power and influence.

German Chancellor Olaf Scholz, "The Global Zeitenwende," *Foreign Affairs* (*J*an/Feb 2023)





We must send out a strong message that the world is *multipolar*, is rebalancing and old ways cannot address new situations.

S. Jaishankar, Indian Foreign Minister (June 2023) BRICS Foreign Ministers' Meeting, Cape Town

## Boards must upgrade their geopolitical risk capabilities

Based on our benchmarking, we see the following "must-have" Board attributes:



#### Who?

 Build a diverse board with the relevant experience and committee oversight to provide strategic guidance and actively engage in problem solving.



#### Where?

 Convene board meetings in a range of markets to deepen a board's understanding and signal externally and internally commitment to market.



#### What?

- Establish a geopolitical risk unit to provide regular updates about key geopolitical developments and implications for the organization.
- Supplement internal perspective with distinctive external sources of insight.



#### How?

- Mandate geopolitical risk unit to coordinate inputs across teams (e.g., data, legal, security) and to drive aligned action on behalf of board.
- Pair a board member with the geopolitical risk unit to provide strategic guidance.

# Additional elements of geopolitical resilience





Risk frameworks



Structural segmentation



Narrative



Cultural cohesion



Scenario planning

# **Scenario Planning**

Framework

Level 3: Contingency

Planning for 1-2 scenarios

Level 2: Watchpoints

Watchpoints for 2-3 key scenarios

Level 1: Scenarios 2

Black Swan

Unpredictable Event with High Impact



Grey Rhino

Probable Event with High Impact

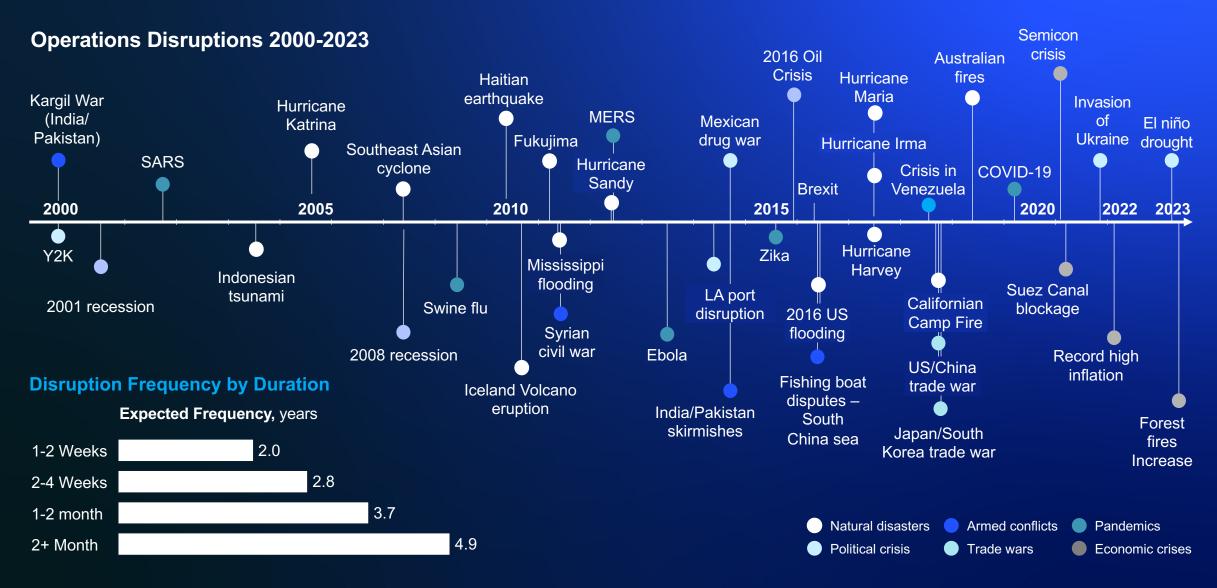


Silver Lining

Openings and Opportunities



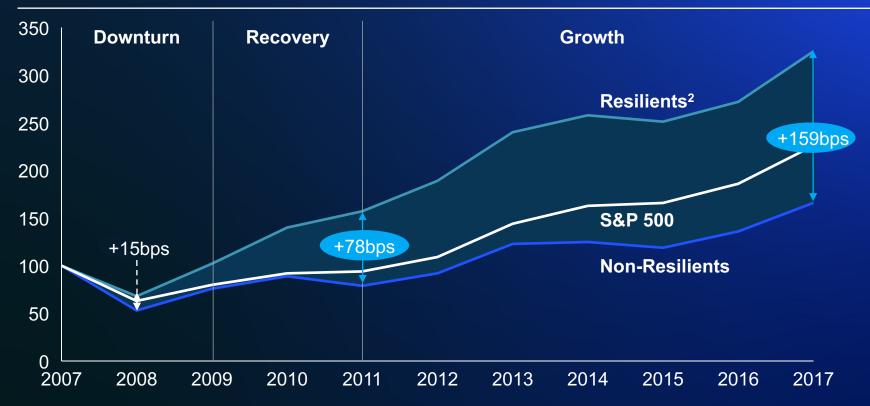
### Supply chain disruptions are a part of our new reality



# History teaches us that resilient companies are much more likely to come out as winners – especially during disruption

Last Updated June 30, 2022

## TRS performance of ca. 1,000 global companies<sup>1</sup> during the 2007-08 Financial Crisis



Resilient companies achieve + ~ 100bps TRS driven by...

**Outperformance in earnings** 

Faster and harder moves on productivity

Divestments in downturn phase, acquisitions when recovery

Operational and financial optionality

In practically all sectors, resilient companies demonstrate similar attributes

Source: CPAnalytics, MSCI, McKinsey Analysis

<sup>1.</sup>Total returns to shareholder; calculated as average of sub-sector medians performance of resilients and non-resilients. Includes 1,140 companies (excludes FIG & REITs)

<sup>2.</sup> Resilient companies defined as top geometric mean TRS quantile by sector.

### Some of the disruptions we see towards supply chains are:



Cost to capital ratio

10101 01010 10101

Technology/AI / Gen AI



Talent and Talent to Value



**Geopolitics** 



**Cybersecurity** 



Trade environment

A higher interest rate environment is increasing the cost of capital, influencing the accessibility for new investments

Al is expected to drive the next productivity frontier, helping companies better understand their supply chains (e.g., visibility into their operations)

Labor shortages and newly emerging required capabilities (e.g., demand planning, network analytics) can limit speed of supply chain changes

Geopolitical tensions are stress-testing the operational resilience of organizations across the globe, requiring increased resilience measures

Unforeseen supply chain vulnerabilities such as cyber incidents are costly and involve significant indirect and often unforeseeable risks

Today's trade environment is turbulent with increased costs (e.g., higher tariffs) and more restrictive trade agreements (e.g., semi-conductors)

#### Potential actions boards can take



# Understand and quantify risk

Request a clear view of risks, subsequent impact and mitigation levers

# Prioritize operational resilience

Look beyond costcapital-service trade offs for resilient value chain networks

# Increased visibility

Across end-to-end operations and supply chain network

# On CEO agenda

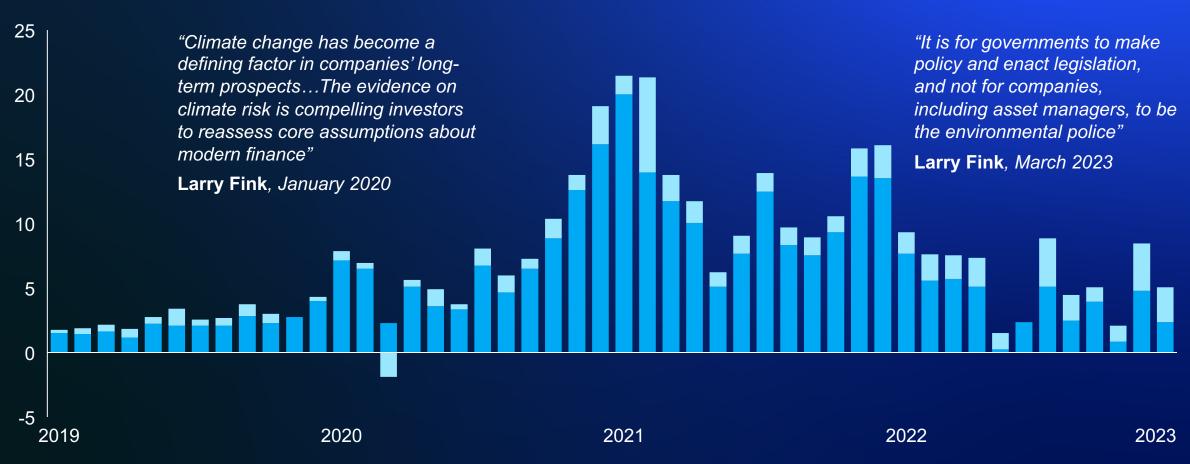
Encourage the CEO to make this a real priority for the executive team

# Shifts in investor sentiment as ESG inflows continued decline from its peak in 2021

ESG exchange-traded fund inflows

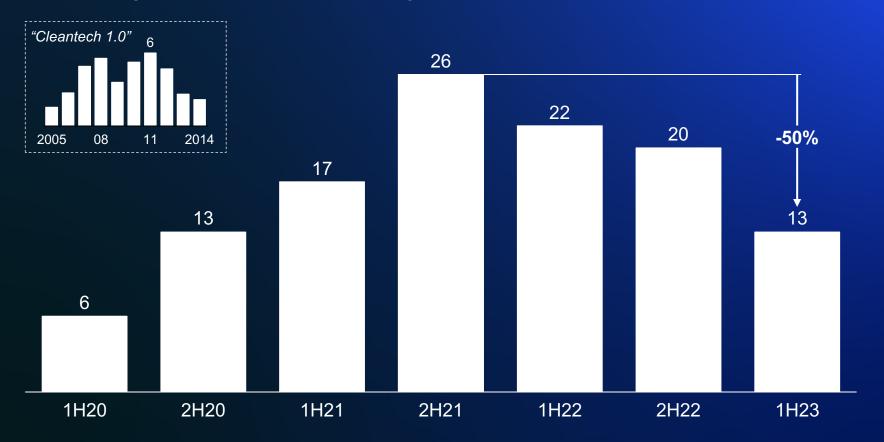


#### ESG exchange-traded fund monthly inflows, \$B



# The venture capital investments into climate-tech is decreasing

#### Venture capital<sup>1</sup> 2.0, climate-tech companies, \$B



- Venture capital funding into climate tech companies is 50% below its peak in the second half of 2021
- Venture funding in this market looked similarly across the 2006-2014 period, and even more so if focusing on Series A rounds which peaked in 2008 and declined sharply in 2009

<sup>1.</sup> Venture Capital and Growth Equity deals that have been publicly announced through regulatory filings or press releases as of June 28, 2023. Excludes Country/state-level funding (e.g. State-owned enterprise funding), Non-dilutive funding (e.g. grants), Project finance, Private equity, and Post-IPO funding